



FATA E-News March 11, 2011

Our thanks to Landmark Aviation for sponsoring the March, 2011 E-News

The early bird....could catch a Kindle. Register for the Annual Conference & Trade Show by April 1, 2011 and you will be entered in a drawing to win a Kindle! [Register now](#) for the June 13-15, 2011 FATA Annual Conference at The Ritz-Carlton Sarasota.



[FATA Charity Golf Tournament](#) to Benefit The Boys & Girls Clubs of Sarasota County. The Ritz Carlton Members Club, Bradenton, will host the event on June 13, 2011. For a registration fee of just \$100 you can play this private course and experience all the amenities of this spectacular course. [Read all the details](#) and make plans to play.

Update to Conference Agenda

We have added 2 new sessions to our agenda. You won't want to miss these.

Part 1: Risk Management & Claims Avoidance thru Better Operating Practices

This segment will provide helpful hints to minimize risk and avoid accidents thru better training, audit and operational procedures. Learn from an industry veteran who has effectively lowered insurance premiums by developing a good Insurance Story.

Part 2: Developing Your Own Third Party Fuel Pricing Strategy

Many FBOs are somewhat mystified when it comes to dealing with Third part Fuel Providers. As a result, fuel margins can be compromised. The team at ABSG has developed a winning strategy that puts the FBO in the driver's seat with an effective FBO Fuel Pricing Tool.

About the Presenter

John L. Enticknap

Before founding Aviation Business Strategies Group (ABSG) in 2006, John Enticknap was President of Mercury Air Centers' network of 21 FBO locations and has held executive management positions with DynAir Fueling and CSX Becket Aviation. He is an ATP and

Welcome New Members

Bob Sommers - Vice President
Aviation Finance Group
People's Capital & Leasing Corp.
1316 Natalie Road
Phoenixville, PA 19460
Office: (484) 924-9263
Cell: (610) 715-9795 | Fax: (203) 338-5411
robert.sommers@peoples.com

The Aviation Finance Group of People's Capital & Leasing Corporation (PCLC), a wholly owned subsidiary of People's United Bank (NASDAQ: PBCT). PCLC has been engaged in the equipment finance arena for over 25 years. PCLC's Aviation Finance Group provides direct financing via loan and lease structures for Business Aircraft Owners. Our target aviation assets are New and Pre-Owned, fixed or rotary wing aircraft, ten years old or younger; FAA registered, having their primary hangar location within the US.

Elliot Mintzer
Executive Director

HelpFourPaws

303-B Anastasia Blvd, Suite 160

Saint Augustine, FL 32080

904 333 8949

207 221 9211 FAX

info@HelpFourPaws.org www.HelpFourPaws.org

HelpFourPaws is an animal rescue transport organization that utilizes a multi-mode transportation network consisting of automobiles and general aviation aircraft to save animals out of harm's way.

This transportation network is used to lift animals out of shelters where they face certain death and to where qualified families or rescue organizations are waiting to adopt or foster them.

Fueled by volunteers, there is never a fee of any kind, either to the sender or the receiver of an animal involved with **HelpFourPaws**. We thank those who contribute their available resources to **HelpFourPaws**

ADVERTISEMENT

Private Airport, Florida Aviation Estate for Sale



Unique 180 Acre Aviation Estate Ocala, Florida

- 3000' X 100' FAA approved turf Runway
- 120' x 40' hangar with large workshop
- 3BRhome, 2 BR/2BA Apt + 2 Studios
- 4000' of paved road and highway frontage

*Enjoy your own Personal airport
Perfect for corporate or private retreat*

Florida244@gmail.com

www.YourFloridaAirport.com

Member News

Six-day STEM Aviation and Aerospace at \$150 for accepted students

Florida State College and the Aerospace Resource Center is offering an ***Aerospace Adventures Summer Youth Program*** a six-day interactive experience that will provide 40 middle- and high-school students with exposure to authentic aviation and aerospace learning experiences. This exciting youth summer program will be offered at Florida State College at Jacksonville's Aviation Center of Excellence and will be implemented by professionals with expertise in aviation and aerospace. [Read details](#)

Jacksonville Aviation Authority Posts Audited Financial Results *Results Show an Increase in Total Assets*

The Jacksonville Aviation Authority has announced its audited financial results for the fiscal 2009-2010 fiscal year, which ended Sept. 30, 2010. [Read details](#)